



## Case Study

JCT600, a leading automotive retailer, sought to modernise its network infrastructure to improve security, performance, and operational efficiency.



JCT600

→ **INDUSTRY**  
Motor retailer

**INTRODUCTION:** JCT600, a leading automotive retailer, sought to modernise its network infrastructure to improve security, performance, and operational efficiency. To achieve this, JCT600 engaged Solace Cyber to lead the upgrade and implementation of Fortinet's product stack. This strategic move replaced the legacy MPLS network with an industry-leading, security-driven framework, ensuring a seamless transition.

**REPRESENTATION OF THE FORTINET STACK:** The new network solution was designed around Fortinet's comprehensive and scalable security and networking ecosystem, ensuring a fully integrated and automated approach. The core components of the Fortinet stack implemented include:

→ **FortiGate 70F Firewalls:**

Deployed at each site to enable SD-WAN, VPN connectivity, and centralised security policies.

→ **FortiAP Wireless Access**

**Points:** Ensuring secure, high-performance wireless connectivity.

→ **FortiManager Cloud Service:**

Enabling centralised configuration and network visibility.

→ **FortiAnalyser:** Providing real-time security analytics and reporting.

→ **ZTNA (Zero Trust Network Access):** Enhancing security for remote workers by implementing granular access control.

By leveraging these Fortinet solutions, JCT600 achieved a high-performing, resilient, and cost-effective network infrastructure.



**IMPLEMENTATION:** Solace Cyber played a central role in designing and deploying the Fortinet Secure SD-WAN solution for JCT600. The rollout involved:

- Pre-building and configuring all equipment to ensure seamless deployment.
- Onsite installation and migration management for minimal disruption.
- Proactive third-party management of network components, including BT and Fortinet.
- Providing 24/7 SOC monitoring and support to maintain security and performance.
- Solace implemented persona-based network access control to profile devices and automatically and securely onboard them as they connect to the network and WiFi, segregating corporate assets from diagnostic OT equipment, cars, and customers.

Opting for a phased implementation process, Solace Cyber ensured a structured transition from a legacy MPLS network to Fortinet's next-generation security framework. This shift was driven by the need for enhanced performance, reduced operational risk, and a future-proof network infrastructure. By adopting Fortinet's secure SD-WAN architecture, JCT600 significantly improved network efficiency, agility, and security posture across all locations.



**WHY FORTINET?** A Statement from JCT600 James Parker, IT Director at JCT600, shared his perspective on the transition:

*"We needed a solution that could provide long-term stability, superior security, and seamless connectivity. Fortinet's Secure SD-WAN, implemented by Solace Cyber, offered an integrated, high-performance network that aligned perfectly with our business objectives. With Fortinet's unified security fabric, we have a future-proofed network that meets the growing demands of our organisation."*

**CONCLUSION:** JCT600's transition to Fortinet Secure SD-WAN, led by the Solace Cyber team has resulted in a highly secure, efficient, and scalable network. The strategic move away from the legacy provider has empowered JCT600 with greater control, improved security resilience, and a modern network infrastructure built for the future. JCT600's transition to Fortinet Secure SD-WAN, led by the Solace Cyber team, has resulted in a highly secure, efficient, and scalable network. The strategic move away from the legacy provider has empowered JCT600 with greater control, improved security resilience, and a modern network infrastructure built for the future. Solace Cyber's expertise has been recognized by Fortinet, naming them SecOps Partner of the Year, further solidifying their leadership in cybersecurity solutions.

UK  
Partner Awards  
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Security Operations  
Partner of the Year

 **Solace Cyber**

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